TRADING THE TALENTS Principles on Investing



Alistair Huong, ChFC®



4. Counting the Cost: Saving, Spending, and Budgeting

5. Trading the Talents: Principles on Investing

6. Establishing Our Plans: The Financial Planning Pyramid

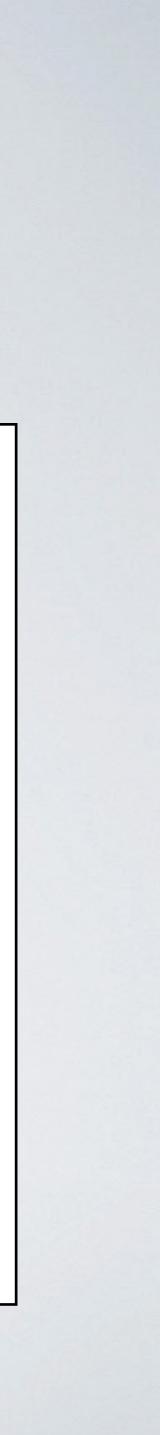
FINANCIAL FREEDOM SEMINAR

Audio Recordings and Slides: https://audiover.se/3ji3dr6









INVESTING? WHY? WHAT FOR?

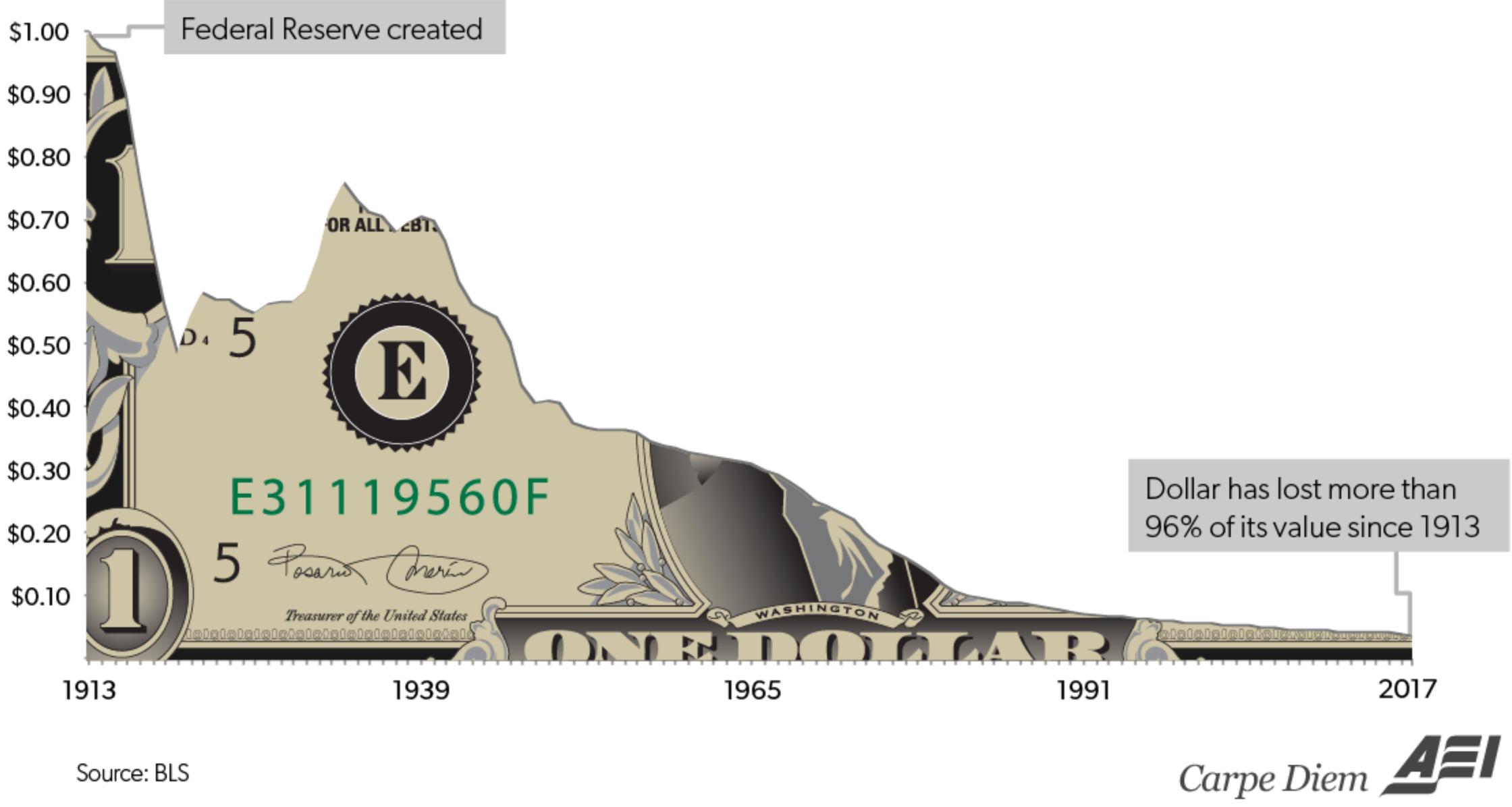
You ought to have invested my money with the bankers, and at my coming I should have received what was my own with interest.

–Matthew 25:27

But if anyone does not provide for his own, and especially for those of his household, he has denied the faith and is worse than an unbeliever.

-I Timothy 5:8

Purchasing Power of the Consumer Dollar (1913–2017)





Do not lay up for yourselves treasures on earth, where moth and rust destroy and where thieves break in and steal; but lay up for yourselves treasures in heaven, where neither moth nor rust destroys and where thieves do not break in and steal. For where your treasure is, there your heart will be also.

-Matthew 6:19-21 NKJV

our talents, which include money.

which requires defending against inflation.

• Purpose is to have enough, not to hoard, or to become attached to our earthly treasure.

INVESTING FOUNDATION

- As God's servants, we are responsible to increase
- Objective is to make provision for future needs,

THERE IS NO PERFECT INVESTMENT THIS SIDE OF THE BANK OF HEAVEN

INVESTMENT PRINCIPLES Developing a Scorecard

I. NEVER INVEST IN SOMETHING YOU DON'T UNDERSTAND

Through wisdom is an house builded; and by understanding it is established: And by knowledge shall the chambers be filled with all precious and pleasant riches.

-Proverbs 24:3-4

DOYOU UNDERSTAND?

How does it make money?
 How can it lose money? (Risks)

3. What are the costs? (Fees & Taxes!)

4. What are the rules/regulations?

DOYOU UNDERSTAND?

Rules of Thumb:

- Simplicity trumps complexity.
- If you don't understand, walk away.

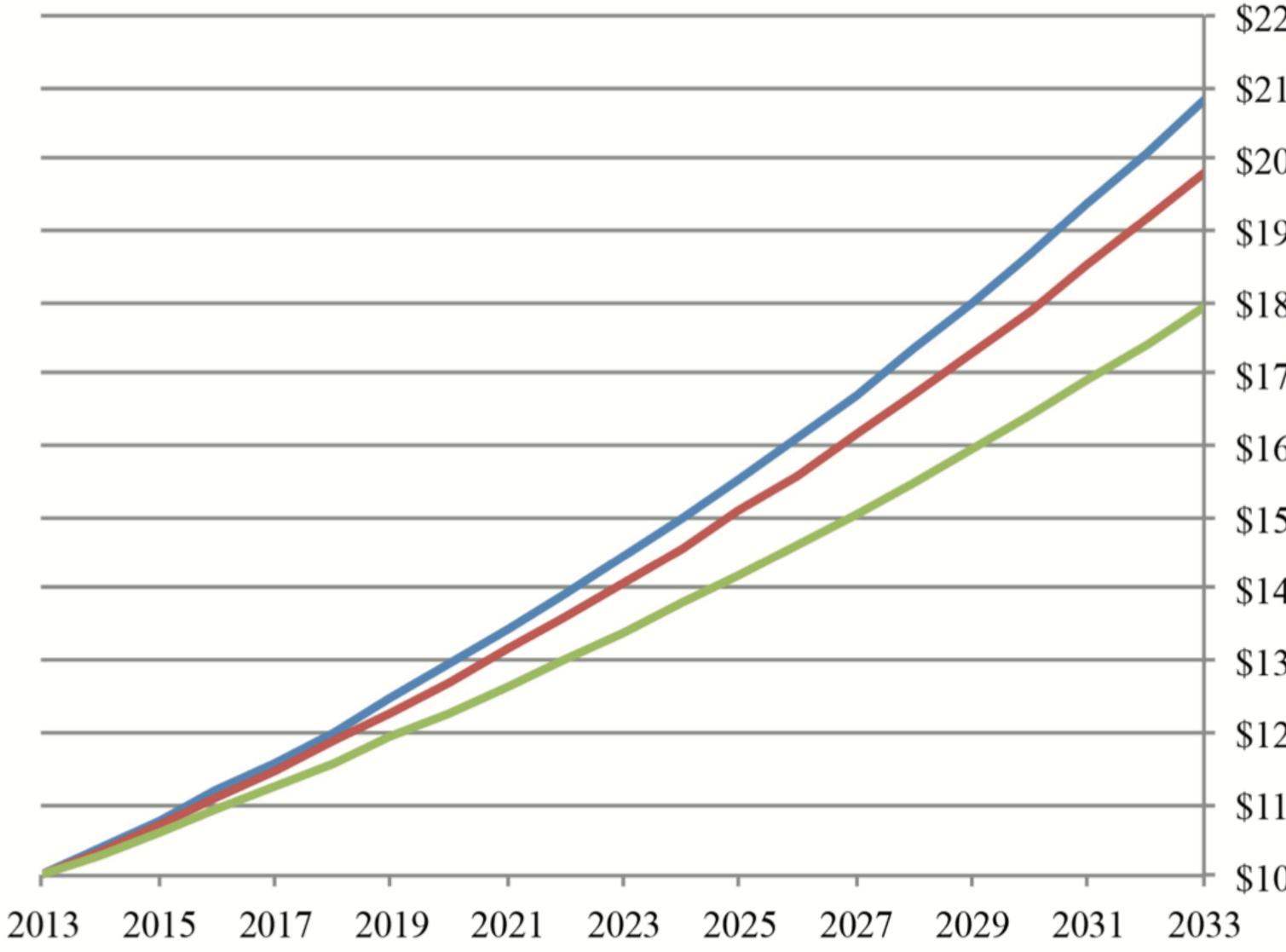
If it's too good to be true, it probably is.

2. BE MINDFUL OF COSTS AND TAXES

COSTS CAN COMPOUND

- Rule of Thumb: Lower cost investments beat higher cost investments.
- Compounding costs (annual expenses and taxes) will negate compound interest and higher returns.
- Beware of high broker fees, commissions, and hidden transaction charges. They come out of your returns.
- Use tax-sheltered accounts.

PORTFOLIO VALUE FROM INVESTING \$100,000 OVER 20 YEARS



\$220,000 \$210,000 \$200,000 \$190,000 \$180,000 \$170,000 \$160,000 \$150,000 \$140,000 \$130,000 \$120,000 \$110,000 \$100,000

In 20 years, 0.50% annual fees reduce portfolio value (red line) by \$10,000 compared to a portfolio with a 0.25% annual fee (blue line).

In 20 years, 1.00% annual fees reduce portfolio value (green line) by nearly \$30,000, compared to a portfolio with a 0.25% annual fee (blue line).

- •4% annual return less 0.25% annual fee
- 4% annual return less 0.50% annual fee
- 4% annual return less 1.00% annual fee







Retirement

401k/403b (Take the match!)

IRA/Roth IRA

TAX-SHELTERED ACCOUNTS

College

Health

529

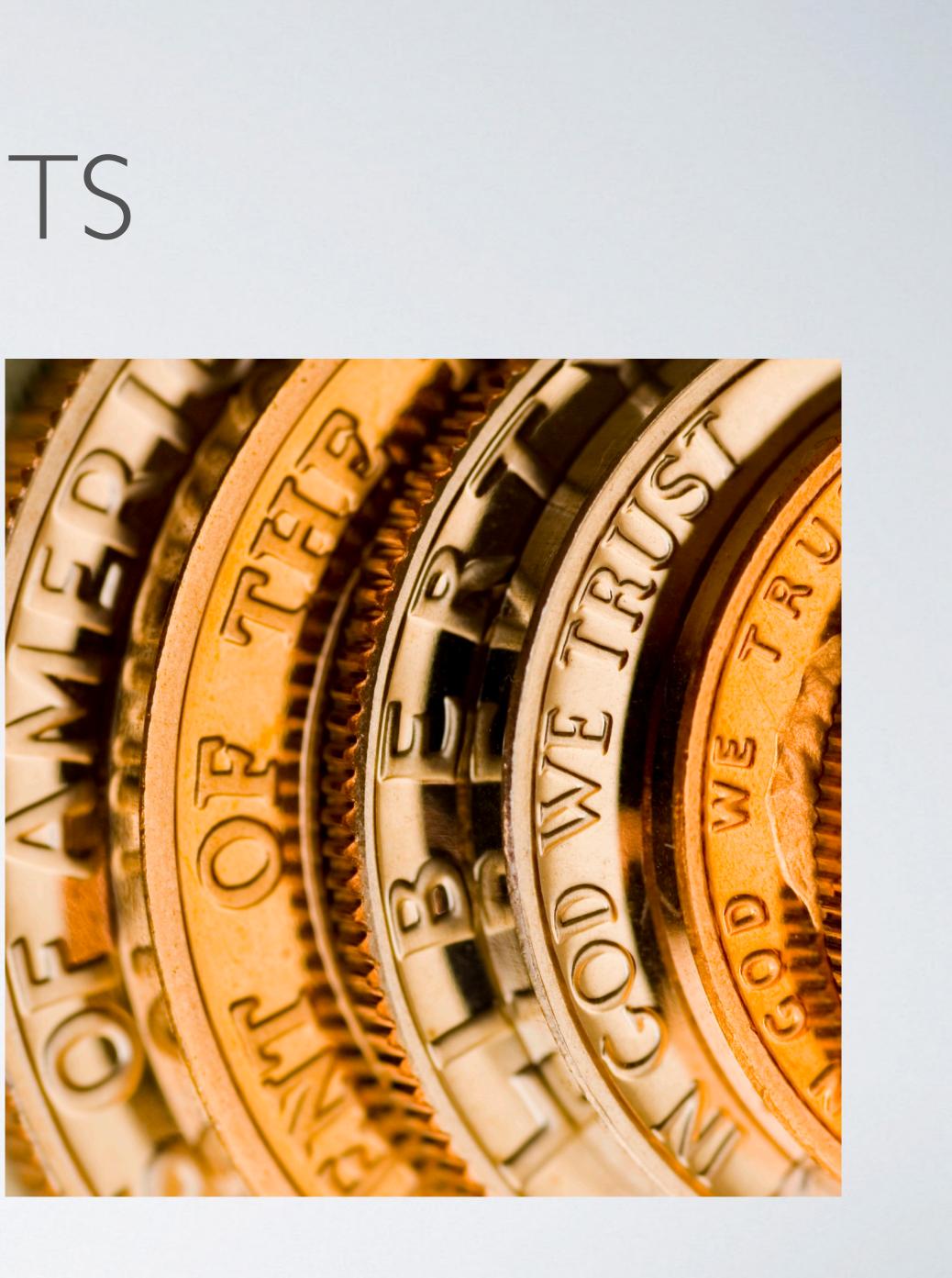
HSA (Health Savings Account)

ESA (Education Savings Account)

3. BEAT INFLATION

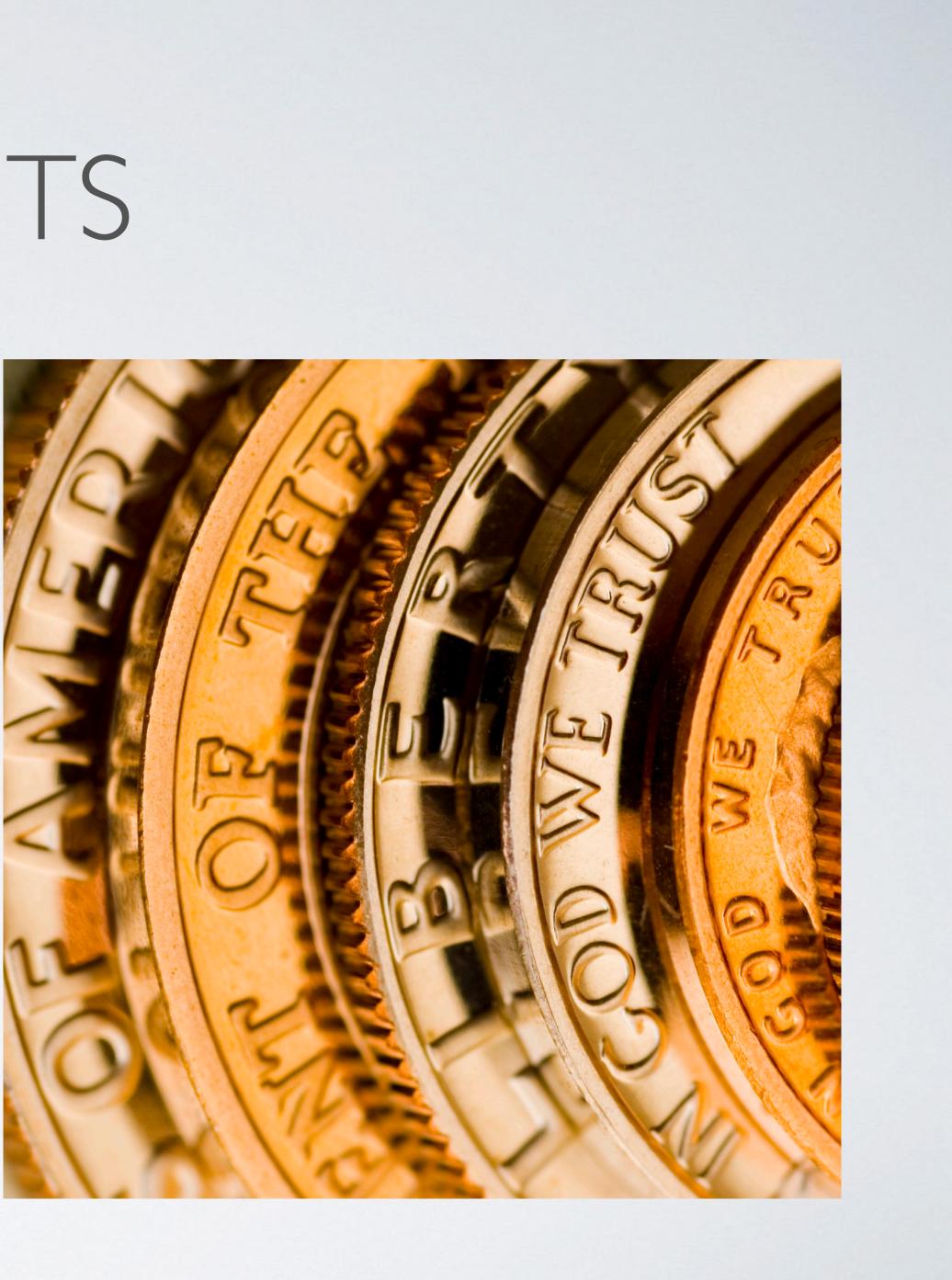
- Wicked servant didn't LOSE the talent, he simply failed to grow it.
- Inflation erodes purchasing power.
- To not beat inflation is burying our talent.

THETALENTS



- Faithful servants doubled their talents.
- 100% Total Return
- After "a long time" (Matt 25:19)
- What was their annual return?
- Approx. 3% annual inflation

THETALENTS



Years to Double Principal

10 Years

15 Years

20 Years

Annualized Rate of Return

Approx. 10%

Approx. 8%

Approx. 6.5%

4. DIVERSIFY

Give a portion to seven, or even to eight, for you know not what disaster may happen on earth.

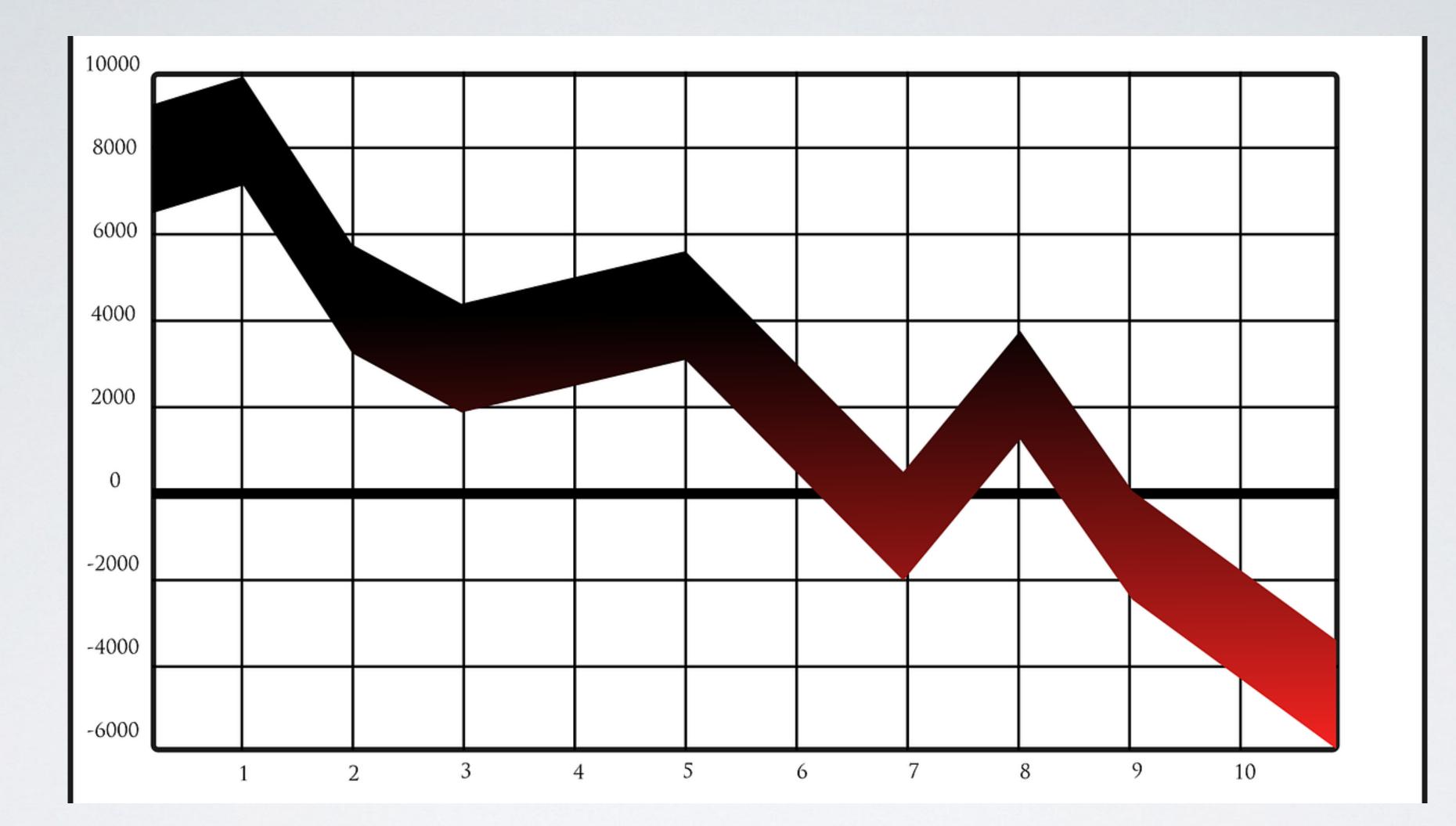
-Ecclesiastes 11:2 ESV

Don't put all your eggs in one basket.

5. KNOWYOUR RISKTOLERANCE



HOW WOULD YOU FEEL?



HOW WOULD YOU FEEL?

I. Investment Time Horizon

2. Knowledge

3. Other Assets/Income Streams

4. Personal Risk Appetite/Aversion

TUNING THE RISK METER

- All investments have risk.
- Higher returns = Higher risk

RISK & RETURNS

Debt/Leverage magnifies the risk even more.

DIVERSIFY YOUR RISK

ShortTerm (<5 yrs)

Low Risk

High Risk

- Savings Accounts
- Certificates of Deposits
- US Treasury Bonds
- Money Market Funds
- Stock Market
- Real Estate
- Land
- Gold

LongTerm (>5 yrs)

- Stock Market
- Real Estate
- Land
- Gold
- Savings Accounts
- Certificates of Deposits
- US Treasury Bonds
- Money Market Funds



DIVERSIFY YOUR RISK

ShortTerm (<5 yrs)

Savings Accounts

- Certificates of Deposits
- US Treasury Bonds
- Money Market Funds

Save for the short Invest for the lor

Low Risk



• Save for the short-term (5 years or less)

Invest for the long-term (over 5 years).



6. DON'T TRY TO GET RICH QUICK. DON'T BE GREEDY. DON'T SPECULATE.

Wealth gained hastily will dwindle, but whoever gathers little by little will increase it.

-Proverbs 13:11 ESV

A faithful man will abound with blessings, but whoever hastens to be rich will not go unpunished.

-Proverbs 28:20 ESV



SPECULATING VS. INVESTING

Speculating

Hoping for quick riches

Motive is to get rich

Based on arbitrary price movement

"What is the price?"

Investing

Patient and steady for the long-term

Motive is to meet needs

Based on expected productivity of asset

"What is the value?"





7. VALUEYOURTIME

VALUEYOURTIME

 Your money should be working for you, not you working some more for your money.

- It shouldn't be another job.
- Our time is also a talent to improve for the Lord.

"Money is a very excellent servant but a terrible master."

–PT Barnum

8. EXERCISE DISCIPLINE IN BUYING AND SELLING

EMOTIONS & INVESTING

- Don't invest based on emotions or fads.

- Keep saving! (Automate!)

Ignore the noise. Sometimes less info is better.

• Be regular, be systematic, be in it for the long haul.

REMEMBER WHO'S THE MASTER

So when Jesus heard these things, He said to him, "You still lack one thing. Sell all that you have and distribute to the poor, and you will have treasure in heaven; and come, follow Me." But when he heard this, he became very sorrowful, for he was very rich.

-Luke 18:22-23

UNDERSTAND PROCESS TO LIQUIDATE.

HAVE AN EXIT PLAN.



Whether therefore ye eat, or drink, or whatsoever ye do, do all to the glory of God.

-1 Corinthians 10:31

ETHICAL INVESTING: 2 PERSPECTIVES

I. Avoid investments that are directly involved with unethical products/industries.

2. Avoid any investments (companies, mutual funds, etc.) that contain even an indirect/incidental interest in any product or industry that would be deemed unethical.

I wrote to you in my letter not to associate with sexually immoral people—not at all meaning the people of this world who

-1 Corinthians 5:9-10 NIV

are immoral, or the greedy and swindlers, or idolaters. In that case you would have to leave this world.

... for he [God] maketh his sun to rise on the evil and on the good, and sendeth rain on the just and on the unjust.

-Matthew 5:43-45

MORAL APPLICATION

- don't create a moral rule beyond what God requires.
- we are following God's clearly revealed will.
- "strain at a gnat, and swallow a camel". (Matt. 23:24)

Recognize what Scripture does and doesn't require of us, and

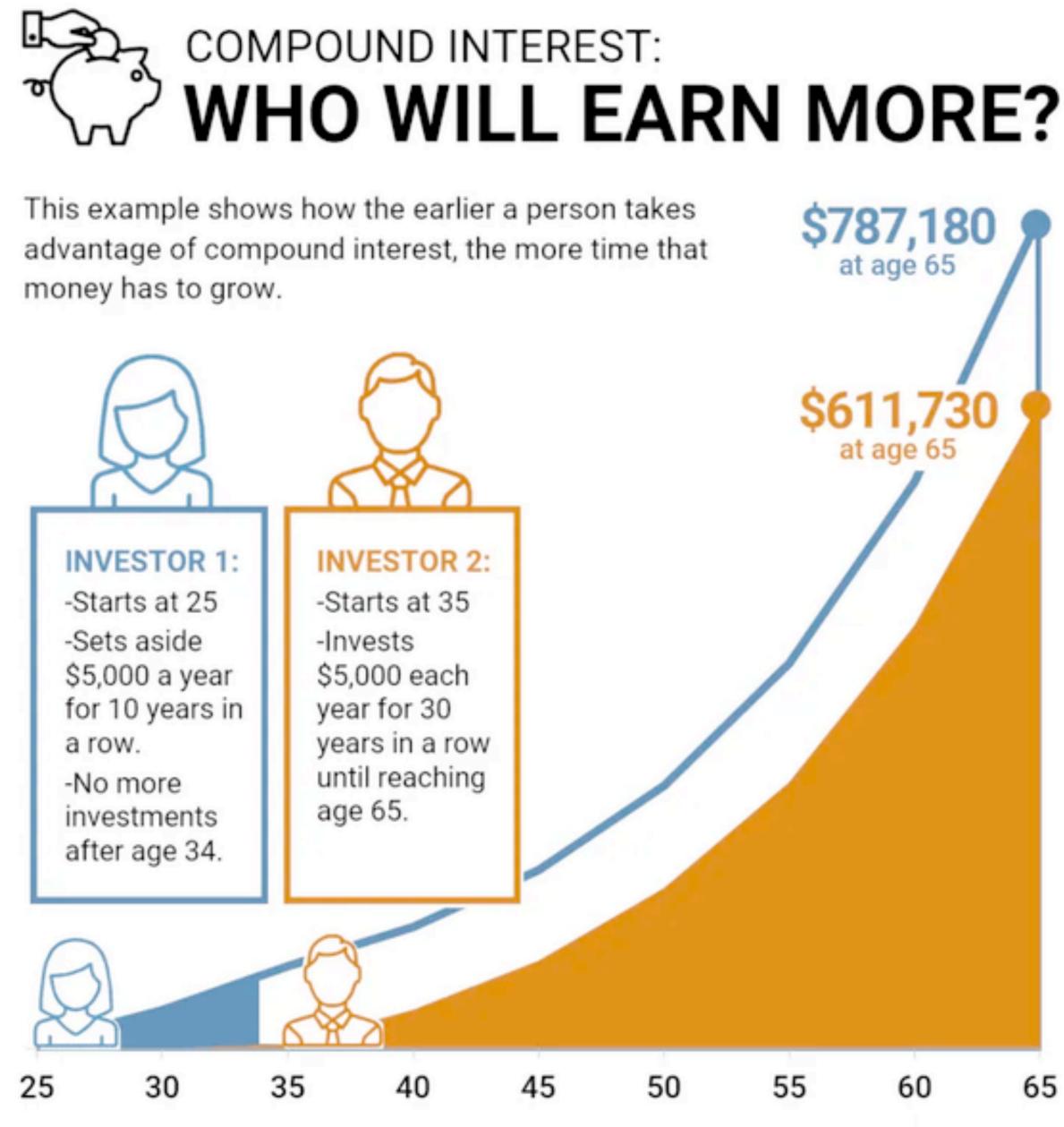
2. Make sure all of our direct interactions are morally pure, and that

3. Do our best with remaining indirect interactions, recognizing that we live in an imperfect and sinful world, and that we shouldn't neglect major duties while quibbling over minor matters—to not

For the LORD thy God blesseth thee, as he promised thee: and **thou shalt lend unto many nations**, but thou shalt not borrow...

–Deuteronomy 15:66

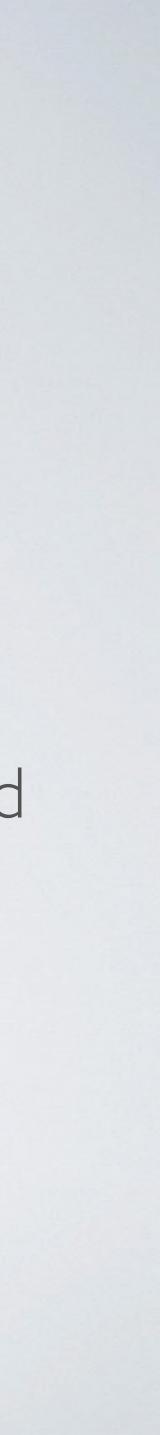
IO. START NOW!



NOTES: Assumes an 8 percent interest rate, compounded annually. Balances shown are app SOURCE: Author's calculations.

FEDERAL RESERVE BANK of ST. LOUIS

?	
\$800,000	
\$700,000	
\$600,000	
\$500,000	
\$400,000	Investor I: \$50,000 invested
\$300,000	Investor 2: \$150,000 invested
\$200,000	
\$100,000	
5 proximate.	



TAKE ADVANTAGE OF THE POWER OF COMPOUND INTEREST BY MAKING TIME YOUR ALLY

"The best time to plant a tree was 20 years ago. The second best time is now."

-Chinese Proverb

Do | Understand? **C**an It Beat Inflation? □ Is It Low Cost? □ Is It Diversified? □ Is It Non-Speculative?

INVESTMENT SCORECARD

How Much Time to Manage?

Acceptable Risk?

D Liquidity?

Complete Moral Clarity?

9 POINTS TOTAL

MY REAL ESTATE SCORECARD

Do | Understand? Can It Beat Inflation? □ Is It Low Cost? □ Is It Diversified? Is It Non-Speculative?

How Much Time to Manage?



Liquidity?

Complete Moral Clarity?

INDIVIDUAL STOCK SCORECARD

Do I Understand?

Can It Beat Inflation?

S It Low Cost?

□ Is It Diversified?

□ Is It Non-Speculative?

How Much Time to Manage?

Acceptable Risk?



Complete Moral Clarity?

ACTIVE MUTUAL FUND SCORECARD

Do | Understand? Can It Beat Inflation? □ Is It Low Cost? ☑ Is It Diversified? Is It Non-Speculative?

Manage?





Complete Moral Clarity?

MY INDEX FUND/ETF SCORECARD

Do I Understand?

Can It Beat Inflation?

S It Low Cost?

Is It Diversified?

Is It Non-Speculative?

Manage?





Complete Moral Clarity?

BITCOIN SCORECARD

Do | Understand? Can It Beat Inflation? □ Is It Low Cost? □ Is It Diversified? □ Is It Non-Speculative?

Manage?

Acceptable Risk?



Complete Moral Clarity?

DIVERSIFICATION IN ACTION

Cash

Bitcoin

Gold

Bonds



Stocks, Funds, ETFs

Real Estate

*Sample representation, not a recommendation for anyone.



MY PORTFOLIO SCORECARD

Do | Understand? Can It Beat Inflation? Is It Low Cost? ☑ Is It Diversified? Is It Non-Speculative?

Manage?





Complete Moral Clarity?

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