

Making Yourself Replaceable

What do I mean by that?

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Institutional farms have a unique situation in that the farmer can change while the farm continues on (projects, sales, customers, etc.)

Even while you are there:

**This also helps with replication of
productivity**

Common in industry

- **Process manuals**
- **Curriculum**

Problem: The farm is built on or around the farmer.

Problem: it is very rare that there is significant overlap between farmers (opportunity for training)

Problem: As a farmer, we sometimes come in and make things the way we are used to or think they should be

So where do we start?

“The Why”

“The Why”

How the farm fits into the institution's *mission* will determine how the farm fits into the institution itself

Can you and everyone associated with the farm answer this question and give the same answer:

Why does your institution have a farm?

Why you need a Why

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- A vision for the farm that is built for longevity and will transcend personnel changes

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Why you need a Why

- A vision for the farm that is built for longevity and will transcend personnel changes
- Helps to determine if the farm is fulfilling its purpose
 - ➔ You need to know what that purpose is!
 - ✓ Fulfilling its purpose means the farm is successful

Once you are clear on your
Why...

Main concept:

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Write it down!!

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Take the time!!

Standardization

Systematization

- **30 inch beds — Tools**
- **Routine tasks — Planting and maintenance schedules**
- **Procedures — Flipping a bed**

Then remember to...




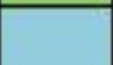
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DIY










Example Planting Schedule

Plant Name	Start Indoors?	March					April				May					June				July				August					September					October			
		1	8	15	22	29	5	12	19	26	3	10	17	24	31	7	14	21	28	5	12	19	26	2	9	16	23	30	6	13	20	27	4	11	18	25	
Broccoli					PO							Harvest																									
Lima Beans																PO										Harvest											
Cucumber	Yes							IP			TR	Harvest																									
Peas			PO							Harvest																											
Lettuce				PO						Harvest																											
Peppers	Yes								IP							TR			Harvest																		
Squash	Yes											TR							Harvest																		
Kale																							PO				Harvest										
Carrots	Yes								IP		TR								Harvest																		
Spinach								PO		Harvest																											
Tomatoes	Yes													TR					Harvest																		
Turnip								PO							Harvest																						

	Last Frost of Spring Season		Frost Tolerant Plant	*PO indicates starting date for Outdoor Planting
	First Frost of Fall Season		Non-Frost Tolerant Plant	*IP indicates starting date for Indoor Planting
				*TR indicates Transplanting

Resources

Example Task List

Week • April 14, 2024 - April 20, 2024		Start Date	Due Date
<input type="checkbox"/>	 Cultivating Lettuce - 2 - Salanova Green Sweet Crisp	Apr 09	Apr 15
<input type="checkbox"/>	 Cultivating Lettuce - 3 - Salanova Green Sweet Crisp	Apr 09	Apr 15
<input type="checkbox"/>	 Cultivating Beets - 2 - Merlin Hybrid	Apr 09	Apr 15
<input type="checkbox"/>	 Seeding Lettuce - 6 - Salanova Green Sweet Crisp	Apr 09	Apr 15
<input type="checkbox"/>	 Cultivating Kale - 1 - Winterbor	Apr 09	Apr 15
<input type="checkbox"/>	 Direct Seed Beets - 3 - Merlin Hybrid	Apr 09	Apr 15
<input type="checkbox"/>	 Transplanting Lettuce - 4 - Salanova Green Sweet Crisp	Apr 09	Apr 15
<input type="checkbox"/>	 Cultivating Lettuce - 1 - Salanova Green Sweet Crisp	Apr 16	Apr 22
<input type="checkbox"/>	 Bed Preparation Lettuce - 5 - Salanova Green Sweet Crisp	Apr 16	Apr 22

Feedback






5-8 Teacher's Guide

from \$125.00

The teachers guide contains a helpful quick start guide and the student edition inset in the pages. The margins are full of additional resources, inspirational quotes, further discussion questions, and QR codes to educational videos. The teacher's guide is a spiral bound book printed on 8.5x11 waterproof or non-waterproof paper.

Material:

Quantity:

Questions