NUTS AND BOLTS OF BUYING PROPERTY



Jasmine Andrade Realtor McMinnville, TN Cell: 615.663.5101 Office: 931.472.2020





ARE YOU READY TO BUY?

- Steady Income
- gross income) Aim for <34-36%
- Credit Score
- <30% of your gross income

Debt-To-Income Ratio (Monthly debt divided by

How much can you afford? Mortgage should be



DOWN PAYMENT

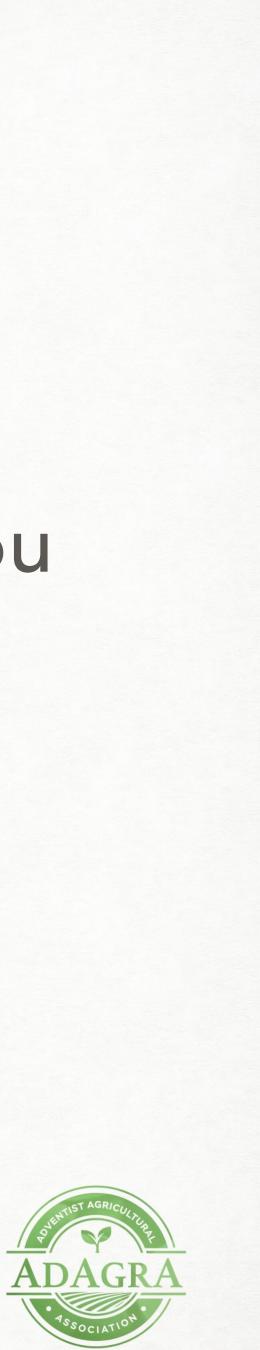
- 3%-20% for residential but can go to 90%
- USDA rural loans may have 0% down
- PMI (Private mortgage insurance) Does not go towards principle adds to monthly payments
- Closing Costs: Appraisal, inspections, Bank Fees, agent fees, mortgage fees



FINDING AN AGENT

- Representing you vs transaction agent
- Don't need one, but it is a big undertaking if you have no experience
- Agent can be compensated by seller or buyer
- Sign agreement with agent
- Have your pre-approval letter ready





AND UPBRAIDETH NOT; AND IT

"IF ANY OF YOU LACK WISDOM, LET HIM ASK OF GOD, THAT GIVETH TO ALL MEN LIBERALLY, SHALL BE GIVEN HIM." **JAMES 1:5** KING JAMES VERSION



SEARCH PROCESS

- Priorities

Buying land to build or established home?

Criteria (Acres, manufactured home, site built, creek, well, septic, bedrooms, sqft etc..)

Zoning, flood zones, easements, restrictions



MAKE OFFER

- Submit in writing

- Inspections after binding offer
- Repairs and credits
- Appraisal

Contingencies, Earnest Money, Closing Date Seller can accept offer, counter or reject



Fathers and mothers who possess a piece of land and a comfortable home are kings and queens.—The Adventist Home, 141 (1894). – {LDE 96.1}

66

— Ellen G. White







CLOSING

 Loan disclosures should be given 3 days before closing

Final walk-through

Settlement statement

• You are now a homeowner



Here is the QR code for the Class Ratings survey:





